

SEPTEMBER 2025 TREASURER'S REPORT

Dear Board and Fellow ACA Members,

Please find the September 2025 financial statements for your review. These statements are unaudited and reflect the most accurate information available from our accountants at this time. The full packet is available on the ACA service website (acawso.org) under "Board Treasurer's Report" (<https://acawso.org/category/treasurer-reports/>).

Balance Sheet – What Changed and Why

Total assets ended at \$1,435,226, down \$7,248 from August, reflecting routine monthly activity and timing differences between literature shipment and payments rather than any extraordinary expense.

- Cash increased \$14,423 to \$324,547, showing continued strength in liquidity.
- Accounts receivable rose \$7,955 to \$14,210 due to timing of literature payments.
- Inventory and prepaids declined by a combined \$22,757, as post-restocking due to sales.
- Fixed assets decreased \$7,170, reflecting depreciation and lease amortization.

All obligations were met without using reserve funds, demonstrating solid cash management and financial stewardship.

Profit & Loss Overview

Monthly income declined approximately 0.9% from August, primarily due to lower Amazon and International sales, while Shopify and contribution income increased.

- Shopify revenue grew 12.3%, and contributions rose 24.5%, offsetting much of the decline in Amazon and International sales.
- COGS decreased about 5.4%, in line with lower international fulfillment costs, helping to maintain margins.
- Gross profit improved approximately 2.8%, and operating expenses held essentially flat (-0.2%).

Bottom line: September ended with a small positive net income of \$1,326—a \$4,010 improvement over August's loss.

Performance Against Revised Budget (September)

Income was about 10% below the revised budget, driven by lower Amazon and International sales, though Shopify, digital books, and Audible exceeded plan.

- COGS were approximately 21% below the revised budget, supporting a gross profit slightly above expectation.
- Operating expenses were around 1% under the revised budget, reflecting cost containment in technology and professional services.

Net revenue exceeded the revised budget by about \$1,365, turning a projected small deficit into a modest surplus for the month.

Year-to-Date Perspective

Total income is approximately 1.2% below the revised budget through September, mostly due to weaker Amazon and International sales, while Shopify, digital books and Audible exceeded expectations.

- COGS and operating expenses remain below budget (around 2–3%), nearly offsetting the shortfall in income.
- The net operating loss year-to-date is slightly better than the revised budget, demonstrating consistent cost management.

What This Means for ACA WSO

We met all obligations without using reserve funds, indicating continued strong cash stewardship.

Despite modest revenue slowing in select channels, disciplined expense management and sustained member 7th Tradition contributions are stabilizing operations.

With a modest budget and small staff, ACA WSO continues to support thousands of groups in 60+ countries—a remarkable reach maintained through careful financial management and fellowship generosity.

How Members Can Help

7th Tradition contributions and literature purchases remain vital to sustaining services and carrying the ACA message worldwide. Every dollar helps maintain stability and expand outreach to those still seeking recovery.

Next Steps

The Committee will continue to monitor revenue trends and share updates as part of our regular monthly reviews.

In service,

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Treasurer, ACA WSO

Report Links

The following supporting documents are available for review on the ACA service website under “Board Treasurer’s Report” (<https://acawso.org/category/treasurer-reports/>).

- September 2025 Financial Statements ([Balance Sheet and Profit & Loss](#))
- September 2025 Contributions Report ([7th Tradition Contributions for September 2025](#))