

Adult Children of Alcoholics World Service Organization

Profit & Loss

November 2022

Accrual Basis

	Nov 22	Oct 22	\$ Change	% Change
Income				
4010 · Shopify Revenue	45,804.86	54,987.31	-9,182.45	-16.7%
4030 · Amazon Revenue	71,897.50	72,144.48	-246.98	-0.34%
4050 · Digital Books Revenue	34.95	583.73	-548.78	-94.01%
4060 · Audible Revenue	81.00	2,237.90	-2,156.90	-96.38%
4080 · 7th Traditions Contributions	24,293.55	20,600.38	3,693.17	17.93%
4160 · International Sales	0.00	9,206.58	-9,206.58	-100.0%
4200 · Other Revenue	5.14	5.20	-0.06	-1.15%
Total Income	142,117.00	159,765.58	-17,648.58	-11.05%
Cost of Goods Sold				
5000 · Shopify-Cost of Goods Sold	32,159.26	41,025.09	-8,865.83	-21.61%
5050 · Amazon COGS	37,731.88	61,728.60	-23,996.72	-38.88%
5150 · International COGS	395.97	7,083.90	-6,687.93	-94.41%
5560 · International Printing Costs	300.00	0.00	300.00	100.0%
Total COGS	70,587.11	109,837.59	-39,250.48	-35.74%
Gross Profit	71,529.89	49,927.99	21,601.90	43.27%
Expense				
6010 · Payroll Expense	33,363.37	31,375.10	1,988.27	6.34%
6030 · Payroll Taxes	2,670.27	2,117.56	552.71	26.1%
6050 · Travel & Mileage Expense	123.69	3,175.68	-3,051.99	-96.11%
6054 · Contractors	5,625.69	7,460.21	-1,834.52	-24.59%
6057 · Events	0.00	533.06	-533.06	-100.0%
6070 · Program Initiatives	1,817.12	3,893.40	-2,076.28	-53.33%
6080 · Professional Fees	6,962.62	6,932.08	30.54	0.44%
6090 · Technology IT Support	3,965.23	3,392.34	572.89	16.89%
6100 · License & Permits	63.00	90.00	-27.00	-30.0%
6110 · Insurance Expense	373.08	311.34	61.74	19.83%
6120 · Rent Expense	9,057.40	9,057.40	0.00	0.0%
6130 · Utilities Expense	786.60	528.06	258.54	48.96%
6140 · Office Expense	769.07	1,077.66	-308.59	-28.64%
6150 · Dues and Subscriptions	176.23	175.23	1.00	0.57%
6160 · Repairs & Maintenance	138.46	180.00	-41.54	-23.08%
6190 · Tax Expense	5.00	0.00	5.00	100.0%
6200 · Bank & Merchant Fees	2,905.67	2,163.89	741.78	34.28%
6210 · Depreciation & Amortization	1,304.92	1,184.47	120.45	10.17%
9999 · Suspense Costs	-5,028.19	-364.30	-4,663.89	-1,280.23%
Total Expense	65,079.23	73,283.18	-8,203.95	-11.2%
Net Income	6,450.66	-23,355.19	29,805.85	127.62%