

Adult Children of Alcoholics World Service Organization
Profit & Loss
September 2022

	<u>Sep 22</u>	<u>Aug 22</u>	<u>\$ Change</u>
Income			
4010 · Shopify Revenue	48 301,70	55 161,31	-6 859,61
4030 · Amazon Revenue	70 312,24	74 626,77	-4 314,53
4050 · Digital Books Revenue	1 164,46	48,93	1 115,53
4060 · Audible Revenue	4 827,08	2 208,08	2 619,00
4080 · 7th Traditions Contributions	21 397,78	26 094,89	-4 697,11
4160 · International Sales	264,00	11 639,00	-11 375,00
4200 · Other Revenue	4,77	4,42	0,35
49900 · Uncategorized Income	0,00	1,00	-1,00
Total Income	<u>146 272,03</u>	<u>169 784,40</u>	<u>-23 512,37</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	38 767,90	39 462,99	-695,09
5050 · Amazon COGS	49 921,99	52 010,09	-2 088,10
5150 · International COGS	284,37	9 296,68	-9 012,31
5560 · International Printing Costs	0,00	1 750,00	-1 750,00
Total COGS	<u>88 974,26</u>	<u>102 519,76</u>	<u>-13 545,50</u>
Gross Profit	<u>57 297,77</u>	<u>67 264,64</u>	<u>-9 966,87</u>
Expense			
6010 · Payroll Expense	33 570,32	29 578,04	3 992,28
6030 · Payroll Taxes	2 212,52	2 390,11	-177,59
6050 · Travel & Mileage Expense	150,00	0,00	150,00
6054 · Contractors	9 309,67	5 825,08	3 484,59
6057 · Events	0,00	123,29	-123,29
6070 · Program Initiatives	1 865,46	2 510,91	-645,45
6080 · Professional Fees	8 517,85	12 434,85	-3 917,00
6090 · Technology IT Support	3 517,97	3 210,71	307,26
6110 · Insurance Expense	324,16	298,50	25,66
6120 · Rent Expense	9 057,40	9 057,40	0,00
6130 · Utilities Expense	958,51	789,44	169,07
6140 · Office Expense	2 288,34	1 806,53	481,81
6150 · Dues and Subscriptions	898,52	117,53	780,99
6160 · Repairs & Maintenance	580,00	681,25	-101,25
6190 · Tax Expense	0,00	100,00	-100,00
6200 · Bank & Merchant Fees	2 593,17	3 087,47	-494,30
6210 · Depreciation & Amortization	1 194,67	1 180,39	14,28
6400 · Other Expense	0,00	133,45	-133,45
9999 · Suspense Costs	484,09	-1 268,88	1 752,97
Total Expense	<u>77 522,65</u>	<u>72 056,07</u>	<u>5 466,58</u>
Net Income	<u><u>-20 224,88</u></u>	<u><u>-4 791,43</u></u>	<u><u>-15 433,45</u></u>