

Adult Children of Alcoholics World Service Organization
Profit & Loss Budget vs. Actual
August 2022

	Aug 22	Budget	\$ Over Budget
Income			
4010 · Shopify Revenue	55 161,31	57 087,60	-1 926,29
4030 · Amazon Revenue	74 206,34	68 392,57	5 813,77
4050 · Digital Books Revenue	48,93	49,99	-1,06
4060 · Audible Revenue	2 208,08	2 333,33	-125,25
4070 · Royalty Contract Revenue	0,00	450,00	-450,00
4080 · 7th Traditions Contributions	26 094,89	27 500,00	-1 405,11
4160 · International Sales	11 639,00	3 900,00	7 739,00
4200 · Other Revenue	4,42	255,83	-251,41
49900 · Uncategorized Income	1,00		
Total Income	169 363,97	159 969,32	9 394,65
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	38 463,00	43 847,33	-5 384,33
5050 · Amazon COGS	51 918,19	51 314,74	603,45
5150 · International COGS	9 296,68	2 000,00	7 296,68
5560 · International Printing Costs	1 750,00	316,67	1 433,33
Total COGS	101 427,87	97 478,74	3 949,13
Gross Profit	67 936,10	62 490,58	5 445,52
Expense			
6010 · Payroll Expense	29 578,04	30 558,00	-979,96
6030 · Payroll Taxes	2 390,11	1 866,67	523,44
6050 · Travel & Mileage Expense	0,00	250,00	-250,00
6054 · Contractors	5 825,08	8 083,33	-2 258,25
6057 · Events	67,40	666,66	-599,26
6070 · Program Initiatives	2 510,91	3 013,82	-502,91
6080 · Professional Fees	12 434,85	7 515,00	4 919,85
6090 · Technology IT Support	3 210,71	5 466,66	-2 255,95
6100 · License & Permits	0,00	33,33	-33,33
6110 · Insurance Expense	298,50	450,00	-151,50
6120 · Rent Expense	9 057,40	9 050,00	7,40
6130 · Utilities Expense	789,44	666,66	122,78
6140 · Office Expense	1 806,53	799,99	1 006,54
6150 · Dues and Subscriptions	117,53	168,33	-50,80
6160 · Repairs & Maintenance	681,25	333,33	347,92
6190 · Tax Expense	100,00	0,00	100,00
6200 · Bank & Merchant Fees	3 087,47	3 125,17	-37,70
6210 · Depreciation & Amortization	1 180,39	1 410,30	-229,91
6400 · Other Expense	133,45		
9999 · Suspense Costs	-1 268,88	0,00	-1 268,88
Total Expense	72 000,18	73 457,25	-1 457,07
Net Income	-4 064,08	-10 966,67	6 902,59

<u>Aug 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
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