

**Adult Children of Alcoholics World Service Organization**  
**Profit & Loss**  
**July 2022**

	<b>Jul 22</b>	<b>Jun 22</b>	<b>\$ Change</b>
<b>Income</b>			
4010 · Shopify Revenue	53 173,31	48 151,07	5 022,24
4030 · Amazon Revenue	53 085,74	56 169,50	-3 083,76
4050 · Digital Books Revenue	89,37	48,93	40,44
4060 · Audible Revenue	183,00	2 245,66	-2 062,66
4080 · 7th Traditions Contributions	23 072,73	19 169,55	3 903,18
4160 · International Sales	8 413,00	0,00	8 413,00
4200 · Other Revenue	5,02	2,50	2,52
<b>Total Income</b>	<b>138 022,17</b>	<b>125 787,21</b>	<b>12 234,96</b>
<b>Cost of Goods Sold</b>			
5000 · Shopify-Cost of Goods Sold	38 065,85	38 569,49	-503,64
5050 · Amazon COGS	34 842,25	39 881,41	-5 039,16
5150 · International COGS	2 749,87	0,00	2 749,87
5560 · International Printing Costs	0,00	435,54	-435,54
<b>Total COGS</b>	<b>75 657,97</b>	<b>78 886,44</b>	<b>-3 228,47</b>
<b>Gross Profit</b>	<b>62 364,20</b>	<b>46 900,77</b>	<b>15 463,43</b>
<b>Expense</b>			
6010 · Payroll Expense	29 547,88	29 354,35	193,53
6030 · Payroll Taxes	2 107,17	1 915,68	191,49
6054 · Contractors	7 650,11	6 815,76	834,35
6057 · Events	0,00	102,23	-102,23
6070 · Program Initiatives	1 263,64	1 392,29	-128,65
6080 · Professional Fees	9 208,07	4 955,26	4 252,81
6090 · Technology IT Support	2 944,43	2 965,25	-20,82
6110 · Insurance Expense	414,00	298,50	115,50
6120 · Rent Expense	6 018,85	8 694,05	-2 675,20
6130 · Utilities Expense	684,80	570,42	114,38
6140 · Office Expense	610,18	195,63	414,55
6150 · Dues and Subscriptions	113,74	113,74	0,00
6160 · Repairs & Maintenance	826,00	180,00	646,00
6190 · Tax Expense	-75,00	10,00	-85,00
6200 · Bank & Merchant Fees	2 035,75	3 879,23	-1 843,48
6210 · Depreciation & Amortization	1 180,39	1 180,39	0,00
9999 · Suspense Costs	-16 620,35	12 987,34	-29 607,69
<b>Total Expense</b>	<b>47 909,66</b>	<b>75 610,12</b>	<b>-27 700,46</b>
<b>Net Income</b>	<b>14 454,54</b>	<b>-28 709,35</b>	<b>43 163,89</b>