

Adult Children of Alcoholics World Service Organization

Profit & Loss

May 2022

	<u>May 22</u>	<u>Apr 22</u>	<u>\$ Change</u>
Income			
4010 · Shopify Revenue	47 715,37	42 673,35	5 042,02
4030 · Amazon Revenue	58 765,84	62 585,83	-3 819,99
4050 · Barnes & Noble Revenue	27,96	13,98	13,98
4060 · Audible Revenue	4 773,47	147,00	4 626,47
4070 · Royalty Contract Revenue	0,00	1 778,63	-1 778,63
4080 · 7th Traditions Contributions	28 651,64	20 399,35	8 252,29
4150 · European Sales	21,01	0,00	21,01
4200 · Other Revenue	422,50	1 089,50	-667,00
Total Income	<u>140 377,79</u>	<u>128 687,64</u>	<u>11 690,15</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	33 886,89	31 887,29	1 999,60
50000 · Cost of Goods Sold	37,90	0,00	37,90
5050 · Amazon COGS	45 287,55	42 831,69	2 455,86
5560 · International Printing Costs	10,42	493,46	-483,04
Total COGS	<u>79 222,76</u>	<u>75 212,44</u>	<u>4 010,32</u>
Gross Profit	<u>61 155,03</u>	<u>53 475,20</u>	<u>7 679,83</u>
Expense			
6010 · Payroll Expense	26 032,92	25 533,74	499,18
6030 · Payroll Taxes	1 964,71	1 958,12	6,59
6050 · Travel & Mileage Expense	3 371,95	7 351,50	-3 979,55
6054 · Contractors	8 663,24	6 185,74	2 477,50
6056 · Trademarks	238,52	0,00	238,52
6057 · Events	68,30	80,23	-11,93
6070 · Program Initiatives	1 715,94	1 906,91	-190,97
6080 · Professional Fees	5 190,98	10 758,26	-5 567,28
6090 · Technology IT Support	4 154,43	3 223,73	930,70
6110 · Insurance Expense	298,50	298,50	0,00
6120 · Rent Expense	6 018,85	5 292,52	726,33
6130 · Utilities Expense	521,02	391,74	129,28
6140 · Office Expense	813,28	466,28	347,00
6150 · Dues and Subscriptions	113,74	170,78	-57,04
6160 · Repairs & Maintenance	610,00	180,00	430,00
6190 · Tax Expense	0,00	265,00	-265,00
6200 · Bank & Merchant Fees	2 331,23	3 067,85	-736,62
6210 · Depreciation & Amortization	1 185,83	1 185,83	0,00
9999 · Suspense Costs	1 343,35	-198,01	1 541,36
Total Expense	<u>64 636,79</u>	<u>68 118,72</u>	<u>-3 481,93</u>
Net Income	<u>-3 481,76</u>	<u>-14 643,52</u>	<u>11 161,76</u>