

Adult Children of Alcoholics World Service Organization
Profit & Loss
April 2022

	Apr 22	Mar 22	\$ Change
Income			
4010 · Shopify Revenue	42 673,35	48 530,61	-5 857,26
4030 · Amazon Revenue	62 585,83	69 679,49	-7 093,66
4050 · Barnes & Noble Revenue	13,98	-20,97	34,95
4060 · Audible Revenue	147,00	1 952,09	-1 805,09
4070 · Royalty Contract Revenue	1 778,63	0,00	1 778,63
4080 · 7th Traditions Contributions	20 399,35	17 423,89	2 975,46
4200 · Other Revenue	1 089,50	5,83	1 083,67
Total Income	128 687,64	137 570,94	-8 883,30
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	31 887,29	37 617,09	-5 729,80
5050 · Amazon COGS	42 831,89	53 490,86	-10 658,97
5560 · International Printing Costs	493,46	354,74	138,72
Total COGS	75 212,64	91 462,69	-16 250,05
Gross Profit	53 475,00	46 108,25	7 366,75
Expense			
6010 · Payroll Expense	25 533,74	25 785,88	-252,14
6030 · Payroll Taxes	1 958,12	2 052,35	-94,23
6050 · Travel & Mileage Expense	7 351,50	2 969,87	4 381,63
6054 · Contractors	6 185,74	6 398,20	-212,46
6057 · Events	80,23	0,00	80,23
6070 · Program Initiatives	1 906,91	3 553,58	-1 646,67
6080 · Professional Fees	10 758,26	7 392,54	3 365,72
6090 · Technology IT Support	6 748,73	3 405,29	3 343,44
6110 · Insurance Expense	298,50	379,46	-80,96
6120 · Rent Expense	5 292,52	6 018,85	-726,33
6130 · Utilities Expense	391,74	1 049,95	-658,21
6140 · Office Expense	466,28	53,75	412,53
6150 · Dues and Subscriptions	170,78	57,70	113,08
6160 · Repairs & Maintenance	180,00	180,00	0,00
6190 · Tax Expense	265,00	34,31	230,69
6200 · Bank & Merchant Fees	3 067,85	2 639,14	428,71
6210 · Depreciation & Amortization	1 185,83	1 185,83	0,00
6500 · Bad Debt Expense	0,00	99,10	-99,10
9999 · Suspense Costs	-198,01	-90,60	-107,41
Total Expense	71 643,72	63 165,20	8 478,52
Net Income	-18 168,72	-17 056,95	-1 111,77