

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

August 2021

	<u>Aug 21</u>	<u>Jul 21</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
4010 · Shopify Revenue	105 489,74	42 323,31	63 166,43
4030 · Amazon Revenue	30 675,78	30 377,40	298,38
4050 · Barnes & Noble Revenue	69,90	76,89	-6,99
4060 · Audible Revenue	2 144,98	1 833,28	311,70
4070 · Royalty Contract Revenue	5 156,54	2 393,49	2 763,05
4080 · 7th Traditions Contributions	13 863,62	18 781,12	-4 917,50
4200 · Other Revenue	6,60	6,73	-0,13
Total Income	<u>157 407,16</u>	<u>95 792,22</u>	<u>61 614,94</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	44 960,35	30 190,82	14 769,53
5050 · Amazon COGS	19 484,86	21 461,23	-1 976,37
Total COGS	<u>64 445,21</u>	<u>51 652,05</u>	<u>12 793,16</u>
Gross Profit	<u>92 961,95</u>	<u>44 140,17</u>	<u>48 821,78</u>
Expense			
6010 · Payroll Expense	21 806,89	21 859,47	-52,58
6030 · Payroll Taxes	1 589,38	1 687,35	-97,97
6050 · Travel & Mileage Expense	31,85	1 246,87	-1 215,02
6054 · Contractors	1 049,34	3 253,12	-2 203,78
6057 · Events	345,83	170,39	175,44
6070 · Program Initiatives	53,55	67,31	-13,76
6080 · Professional Fees	8 220,06	5 809,47	2 410,59
6090 · Technology IT Support	2 641,30	2 502,18	139,12
6110 · Insurance Expense	252,25	252,25	0,00
6120 · Rent Expense	3 949,43	3 949,43	0,00
6130 · Utilities Expense	635,11	619,41	15,70
6140 · Office Expense	507,87	798,13	-290,26
6150 · Dues and Subscriptions	88,89	88,89	0,00
6180 · Warehouse Supplies	1 055,72	1 230,84	-175,12
6190 · Tax Expense	5,00	0,01	4,99
6200 · Bank & Merchant Fees	5 881,25	1 976,45	3 904,80
6210 · Depreciation & Amortization	1 083,00	1 083,00	0,00
9999 · Suspense	-113,05	-196,25	83,20
Total Expense	<u>49 083,67</u>	<u>46 398,32</u>	<u>2 685,35</u>
Net Ordinary Income	<u>43 878,28</u>	<u>-2 258,15</u>	<u>46 136,43</u>
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