

Distribution Center Progress Report for April 2020

<p>1 COVID 19</p>	<ul style="list-style-type: none"> • Our Office is running smoothly and as you can see in the statistics below we are experiencing an uptick in sales. A very special thanks to our Distribution tech, Jose who has tirelessly and fearlessly suited up and shown up and has broken two shipping output records from the Signal Hill facility last month. • Thanks also to Gloria and Keara working from home and keeping the ball rolling. <p>Safer at Home Order, FYI:</p> <p>Los Angeles County Department of Public Health www.publichealth.lacounty.gov 4/13/20 Safer at Home Overview (English)-1-The Los Angeles County Department of Public Health (Public Health) is calling on the public to help slow the spread of the disease caused by the novel (new) coronavirus (COVID-19). Public Health and its partners are taking aggressive steps to try to slow the spread of COVID-19, but despite these efforts, there continues to be community transmission within Los Angeles County. Without a vaccine or treatment, additional social (physical) distancing measures are necessary to slow the rate of new COVID-19 cases and protect both the public and the healthcare system.</p> <p>The “Safer at Home” Health Officer Order (Order) was updated on April 10, 2020, and is now in effect until May 15, 2020. The Order has new social (physical) distancing requirements for individuals and businesses. The Order is aligned with the Governor of California’s March 19, 2020 Order: https://www.gov.ca.gov/wp-content/uploads/2020/03/3.19.20-attested-EO-N-33-20-COVID-19-HEALTH-ORDER.pdf, which requires Californians to stay at home unless performing essential activities.</p>
<p>2 Product pipeline</p>	<ul style="list-style-type: none"> • Current purchases include: <ul style="list-style-type: none"> • 5000 HC Meditation • 10,000 Newcomer Booklet • 500 2020 ABC Medallions • Transfers to FBA US: <ul style="list-style-type: none"> • 364 100-02 BRB SC • 528 100-03 YWB • 208 100-04 SC MED •
<p>3 Shopif y US Sales</p>	<p>Signal Hill sales up 196% from last month. You can see where the stay at home order hit.</p>

Total sales

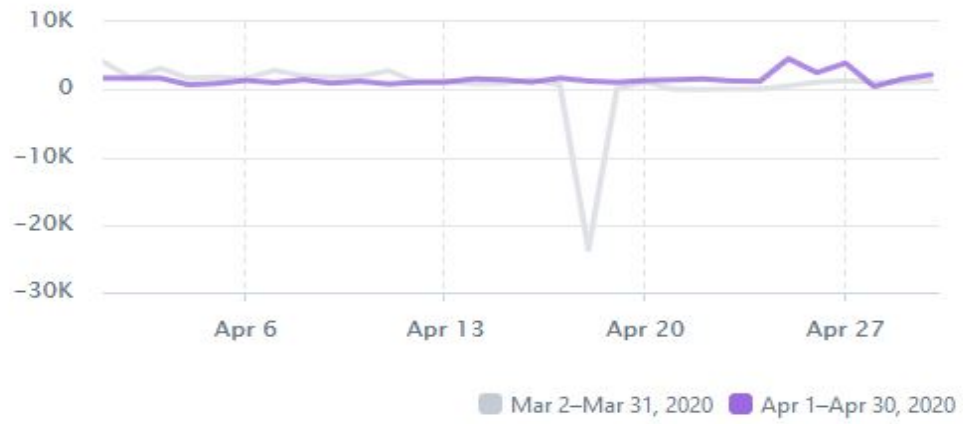
[View report](#)

\$45,641.20

↑ 196%

Online Store	\$45,625.37	↑ 198%
Draft Orders	\$15.83	↓ 85%

SALES OVER TIME



**4
FBA
US
Sales**

Date Month to date - Apr 30, 2020 **Fulfillment channel** Both (Amazon and seller)

Sales snapshot taken at April 30, 2020 12:02:51 PM PDT

Total order items	Units ordered	Ordered product sales	Avg. units/order item	Avg. sales/order item
1,882	1,981	\$35,006.25	1.05	\$18.60

Compare sales

Compare [What's this?](#)

<input checked="" type="checkbox"/> This month	<input checked="" type="checkbox"/> Last month	<input checked="" type="checkbox"/> Same month last year
So far 1,981 Units \$35,006.25	By end of month 1,254 Units \$21,621.75	By end of month 1,839 Units \$32,013.00

**5
FBA
UK
Sales**

Sales Dashboard [Learn more](#)

Date Month to date - 30 Apr 2020 **Sales breakdown** Marketplace total **Fulfillment channel** Both (Amazon and seller)

Sales snapshot taken at 30 April 2020 20:04:52 BDT

Total order items	Units ordered	Ordered product sales	Avg. units/order item	Avg. sales/order item
157	158	£2,582.00	1.01	£16.45

Compare sales

Compare [What's this?](#)

<input checked="" type="checkbox"/> This month	<input checked="" type="checkbox"/> Last month	<input checked="" type="checkbox"/> Same month last year
So far 158 Units £2,582.00	By end of month 100 Units £1,574.00	By end of month 136 Units £2,216.00

**6
FBA
CA
Sales**

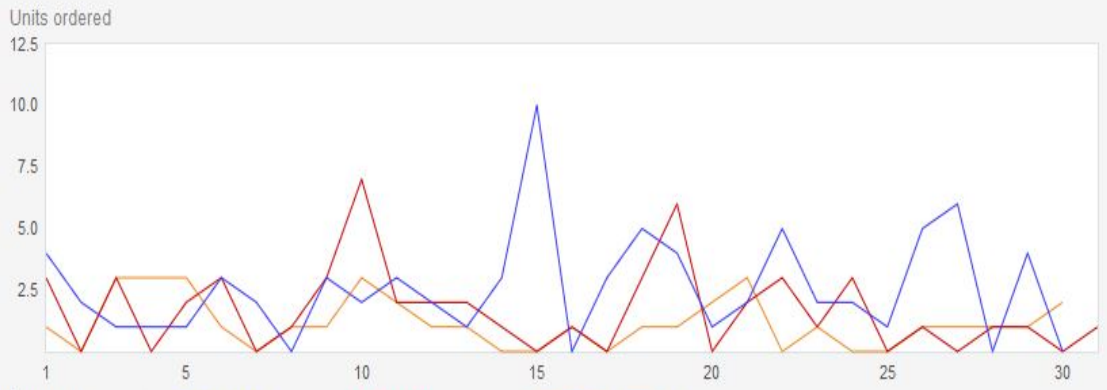
Sales Dashboard [Learn more](#)

Date Month to date - 30-Apr-20	Sales breakdown Marketplace total	Fulfillment channel Both (Amazon and seller)	Apply
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Sales snapshot taken at April 30, 2020 12:06:19 PM PDT

Total order items	Units ordered	Ordered product sales	Avg. units/order item	Avg. sales/order item
75	78	Can\$2,208.29	1.04	Can\$29.44

Compare sales



Compare
[What's this?](#)

<input checked="" type="checkbox"/> This month So far 78 Units Can\$2,208.29	<input checked="" type="checkbox"/> Last month By end of month 52 Units Can\$1,486.89	<input checked="" type="checkbox"/> Same month last year By end of month 35 Units Can\$958.34
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**7
Meeting
Stats**

Meeting

Total Meetings	5498
Active Meetings	2586
Expired Meetings	2912
New Meeting Request	0
Update Meeting Request	0

Intergroup

Total Intergroup	106
New Intergroup	0
Update Intergroup	0

	<div style="border: 1px solid gray; padding: 5px;"> <p>Regions</p> <hr style="border-top: 1px dashed gray;"/> <p>Total Regions 1</p> <hr style="border-top: 1px dashed gray;"/> <p>New Regions 0</p> <hr style="border-top: 1px dashed gray;"/> <p>Update Regions 0</p> <hr style="border-top: 1px dashed gray;"/> </div>