

**Adult Children of Alcoholics World Service Organization Inc**  
**Profit & Loss**  
June 2019

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	<u>Jun 19</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4010 · Shopify Revenue	
4011 · Textbook Revenue	24,885.83
4012 · Workbook Revenue	10,973.66
4013 · Tri-Fold Revenue	925.22
4014 · Audio Royalty Revenue	462.00
4015 · Medallions & Chip Revenue	3,073.00
4017 · 7th Tradition Contributions	5,143.00
4018 · Shipping And Handling	8,055.06
4019 · Complimentary Copy	130.42
4028 · Sales Discounts	-172.77
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<b>Total 4010 · Shopify Revenue</b>	<b>53,475.42</b>
4030 · Amazon Revenue	
4031 · Textbook Revenue	17,921.20
4032 · Workbook Revenue	15,082.81
4036 · Shipping Revenue	1,062.49
4038 · Discounts	-468.74
4040 · Gift Wrap Revenue	3.99
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<b>Total 4030 · Amazon Revenue</b>	<b>33,601.75</b>
4070 · Royalty Contract Revenue	
4072 · Audio Revenue	24.00
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<b>Total 4070 · Royalty Contract Revenue</b>	<b>24.00</b>
4080 · 7th Traditions Contributions	3,615.77

	<u>Jun 19</u>
4200 · Other Revenue	
4201 · Bank Interest	124.76
<b>Total 4200 · Other Revenue</b>	<u>124.76</u>
<b>Total Income</b>	90,841.70
<b>Cost of Goods Sold</b>	
5000 · Shopify-Cost of Goods Sold	
5010 · Shopify COGS	
5011 · Textbooks	7,519.16
5012 · Workbooks	3,229.99
5013 · Tri-Folds	393.65
5015 · Medallions/Chips	1,022.74
5010 · Shopify COGS - Other	0.00
<b>Total 5010 · Shopify COGS</b>	<u>12,165.54</u>
5020 · Shopify-Fulfillment Costs	
5022 · Freight Out (order Fulfillment)	6,427.79
<b>Total 5020 · Shopify-Fulfillment Costs</b>	<u>6,427.79</u>
5030 · Direct Labor	
5031 · Direct Salary & Wages	3,774.11
5032 · Workers Compensation	-59.19
<b>Total 5030 · Direct Labor</b>	<u>3,714.92</u>
5040 · Employer Taxes-Direct Labor	
5042 · FICA Taxes-Direct Labor	-191.97
<b>Total 5040 · Employer Taxes-Direct Labor</b>	<u>-191.97</u>
<b>Total 5000 · Shopify-Cost of Goods Sold</b>	<u>22,116.28</u>

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	<u>Jun 19</u>
<b>5050 · Amazon COGS</b>	
<b>5051 · Textbooks</b>	3,601.03
<b>5052 · Workbooks</b>	2,442.69
<b>5053 · Fulfillment, Amazon UK</b>	693.02
<b>5054 · Fulfillment, Amazon US</b>	17,007.53
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<b>Total 5050 · Amazon COGS</b>	23,744.27
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<b>Total COGS</b>	45,860.55
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<b>Gross Profit</b>	44,981.15
<b>Expense</b>	
<b>9999 · Suspense</b>	0.00
<b>6010 · Payroll Expense</b>	
<b>6011 · Exempt Salary &amp; Wages</b>	3,438.91
<b>6012 · Non-Exempt Salary &amp; Wages</b>	4,752.22
<b>6013 · Workers' Compensation</b>	247.16
<b>6016 · Payroll Service Fees</b>	128.00
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<b>Total 6010 · Payroll Expense</b>	8,566.29
<b>6030 · Payroll Taxes</b>	
<b>6031 · Non-Exempt Employer Taxes</b>	994.48
<b>6032 · Exempt Employer Taxes</b>	-170.00
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<b>Total 6030 · Payroll Taxes</b>	824.48
<b>6060 · Conference &amp; Conventions</b>	
<b>6061 · Conference-Travel &amp; Lodging</b>	1.75
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<b>Total 6060 · Conference &amp; Conventions</b>	1.75

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	<u>Jun 19</u>
<b>6070 · Program Initiatives</b>	
<b>6071 · Materials</b>	726.18
<b>Total 6070 · Program Initiatives</b>	726.18
<b>6080 · Professional Fees</b>	
<b>6081 · Accounting Expense</b>	7,000.00
<b>Total 6080 · Professional Fees</b>	7,000.00
<b>6090 · Technology IT Support</b>	
<b>6095 · Accounting IT</b>	100.00
<b>6091 · Website Expenses</b>	697.43
<b>6093 · Storage &amp; Anti-virus Protection</b>	356.97
<b>6090 · Technology IT Support - Other</b>	119.88
<b>Total 6090 · Technology IT Support</b>	1,274.28
<b>6110 · Insurance Expense</b>	
<b>6111 · Board Insurance (EO) Expense</b>	118.08
<b>6112 · Business &amp; Property Liability</b>	211.08
<b>Total 6110 · Insurance Expense</b>	329.16
<b>6120 · Rent Expense</b>	3,116.50
<b>6130 · Utilities Expense</b>	
<b>6131 · Electric Expense</b>	153.83
<b>6132 · Telephone Expense</b>	222.56
<b>Total 6130 · Utilities Expense</b>	376.39

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	<u>Jun 19</u>
<b>6140 · Office Supplies Expense</b>	
<b>6141 · Postage Expense</b>	2,733.38
<b>6143 · Office equipment/machines</b>	841.38
<b>6144 · Misc. Expense</b>	596.39
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<b>Total 6140 · Office Supplies Expense</b>	4,171.15
<b>6150 · Dues and Subscriptions</b>	139.83
<b>6200 · Bank &amp; Merchant Fees</b>	
<b>6203 · Interest(Finance Charges) fees</b>	1.83
<b>6205 · Shopify Fees</b>	65.07
<b>6209 · Foreign Exchange (Gain)Loss</b>	55.94
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<b>Total 6200 · Bank &amp; Merchant Fees</b>	122.84
<b>6210 · Depreciation &amp; Amortization</b>	
<b>6211 · Depreciation Expense</b>	352.82
<b>6212 · Amortization Expense</b>	940.17
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<b>Total 6210 · Depreciation &amp; Amortization</b>	1,292.99
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<b>Total Expense</b>	27,941.84
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<b>Net Ordinary Income</b>	17,039.31
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<b>Net Income</b>	<b>17,039.31</b>
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