

Adult Children of Alcoholics World Service Organization Inc
Profit & Loss
 April 2019

	Apr 19
Ordinary Income/Expense	
Income	
4010 · Shopify Revenue	
4011 · Textbook Revenue	26,514.50
4012 · Workbook Revenue	9,421.45
4013 · Tri-Fold Revenue	1,168.22
4014 · Audio Royalty Revenue	276.00
4015 · Medallions & Chip Re...	3,281.22
4017 · 7th Tradition Contrib...	5,769.00
4018 · Shipping And Handling	8,627.45
4019 · Complimentary Copy	232.35
4029 · Returns and Allowan...	-61.25
	55,228.94
Total 4010 · Shopify Revenue	
4030 · Amazon Revenue	
4031 · Textbook Revenue	18,800.61
4032 · Workbook Revenue	15,854.84
4034 · E-Book Royalty Reve...	2,130.53
4036 · Shipping Revenue	1,253.10
4038 · Discounts	-502.99
4040 · Gift Wrap Revenue	10.47
	37,546.56
Total 4030 · Amazon Revenue	
4050 · Barnes & Noble Revenue	
4056 · E-Book Royalty Reve...	71.39
	71.39
Total 4050 · Barnes & Noble R...	
4060 · Audible Revenue	
4064 · Audio Royalty Revenue	1,722.58
	1,722.58
Total 4060 · Audible Revenue	
4080 · 7th Traditions Contribut...	3,759.80
4150 · European Sales	15,105.00
4200 · Other Revenue	
4201 · Bank Interest	120.27
	120.27
Total 4200 · Other Revenue	
Total Income	113,554.54
Cost of Goods Sold	
Cost	0.00

	Apr 19
5000 · Shopify-Cost of Goods ...	
5010 · Shopify COGS	
5011 · Textbooks	8,781.40
5012 · Workbooks	3,085.34
5013 · Tri-Folds	465.62
5015 · Medallions/Chips	1,723.19
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Total 5010 · Shopify COGS	14,055.55
5020 · Shopify-Fulfillment C...	
5021 · Shipping Supplies	895.71
5022 · Freight Out (order ...	8,600.02
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Total 5020 · Shopify-Fulfillm...	9,495.73
5030 · Direct Labor	
5031 · Direct Salary & Wa...	3,772.04
5032 · Workers Compensa...	620.44
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Total 5030 · Direct Labor	4,392.48
5040 · Employer Taxes-Dire...	
5042 · FICA Taxes-Direct ...	690.99
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Total 5040 · Employer Taxes...	690.99
Total 5000 · Shopify-Cost of G...	28,634.75
5050 · Amazon COGS	
5051 · Textbooks	3,791.03
5052 · Workbooks	2,563.92
5053 · Fulfillment, Amazon UK	863.85
5054 · Fulfillment, Amazon US	18,011.11
5059 · Freight-In(Transfers)	232.65
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Total 5050 · Amazon COGS	25,462.56
5560 · European Sales-COGS	7,184.93
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Total COGS	61,282.24
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Gross Profit	52,272.30

Apr 19

Expense

6010 · Payroll Expense	
6011 · Exempt Salary & Wag...	5,040.72
6012 · Non-Exempt Salary &...	7,955.15
6013 · Workers' Compensati...	1,406.33
6015 · Vacation Expense	266.65
6016 · Payroll Service Fees	121.50
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Total 6010 · Payroll Expense	14,790.35
6030 · Payroll Taxes	
6031 · Non-Exempt Employe...	961.01
6032 · Exempt Employer Tax...	660.20
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Total 6030 · Payroll Taxes	1,621.21
6060 · Conference & Conventi...	
6061 · Conference-Travel & ...	9,626.04
6062 · Facility Fees	9,940.04
6063 · Event Meals	1,789.02
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Total 6060 · Conference & Con...	21,355.10
6070 · Program Initiatives	
6071 · Materials	5,511.36
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Total 6070 · Program Initiatives	5,511.36
6080 · Professional Fees	
6081 · Accounting Expense	11,000.00
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Total 6080 · Professional Fees	11,000.00
6090 · Technology IT Support	
6095 · Accounting IT	644.96
6091 · Website Expenses	977.56
6093 · Storage & Anti-virus ...	122.53
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Total 6090 · Technology IT Su...	1,745.05
6110 · Insurance Expense	
6111 · Board Insurance (EO)...	118.08
6112 · Business & Property ...	211.08
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Total 6110 · Insurance Expense	329.16
6120 · Rent Expense	3,025.73

	Apr 19
6130 · Utilities Expense	
6131 · Electric Expense	121.20
6132 · Telephone Expense	222.61
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Total 6130 · Utilities Expense	343.81
6140 · Office Supplies Expense	
6142 · Printing Expense	24.99
6144 · Misc. Expense	832.20
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Total 6140 · Office Supplies E...	857.19
6150 · Dues and Subscriptions	139.83
6190 · Tax Expense	
6193 · Sales Tax Expense	3,536.66
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Total 6190 · Tax Expense	3,536.66
6200 · Bank & Merchant Fees	
6205 · Shopify Fees	918.66
6207 · PayPal Fee	452.39
6209 · Foreign Exchange (G...	89.76
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Total 6200 · Bank & Merchant ...	1,460.81
6210 · Depreciation & Amortiz...	
6211 · Depreciation Expense	352.82
6212 · Amortization Expense	940.17
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Total 6210 · Depreciation & A...	1,292.99
Total Expense	<hr/> 67,009.25
Net Ordinary Income	<hr/> -14,736.95
Net Income	<hr/> <hr/> -14,736.95